

## **ESTATE PLANNING WORKSHEET**

(PLEASE COMPLETE IN INK)

*We must have this Inventory and Assessment returned to us at least three days prior to your Peace of Mind Planning Session* so we have enough time to understand the specifics of your Family situation before our meeting.

If you need assistance completing the information, call our office (616-827-7596) and we will help you.

**DON'T WORRY ABOUT TOTAL ACCURACY – JUST DO THE BEST YOU CAN**

**WE LOOK FORWARD TO SEEING YOU!!!**

**ALL INFORMATION PROVIDED IS STRICTLY CONFIDENTIAL**

## PERSONAL INFORMATION

Client's Signature Name \_\_\_\_\_  
(name most often used to title property and accounts)

Also Known As \_\_\_\_\_  
(other names used to title property and accounts)

Prefer to be called \_\_\_\_\_ Birth date \_\_\_\_\_ US Citizen? \_\_\_\_\_

Home Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Home Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_ Work Phone: \_\_\_\_\_

E-mail Address \_\_\_\_\_  It is okay to communicate with me via E-mail.

Occupation \_\_\_\_\_ Employer \_\_\_\_\_

Business Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Married: Date of Marriage \_\_\_\_\_  Divorced  Widowed  Single

Spouse's Signature Name \_\_\_\_\_  
(name most often used to title property and accounts)

Also Known As \_\_\_\_\_  
(other names used to title property and accounts)

Prefer to be called \_\_\_\_\_ Birth date \_\_\_\_\_ US Citizen? \_\_\_\_\_

Home Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Home Telephone \_\_\_\_\_ Cell Phone Number \_\_\_\_\_ Business Telephone \_\_\_\_\_

E-mail Address \_\_\_\_\_  It is okay to communicate with me via E-mail.

Occupation \_\_\_\_\_ Employer \_\_\_\_\_

Business Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

## CHILDREN AND/OR OTHER BENEFICIARIES

*(Use full legal name. For stepparents, note "H" if only husband is the biological parent, note "W" if only wife is the biological parent. Please also list any other family members that are dependent on you.)*

Name	Birth date	Parent or Relationship
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

## FAMILY ADVISORS

Name and Company	Telephone
Accountant _____	_____
Investment Advisor _____	_____
Life Insurance Agent _____	_____
Primary Physician (Husband) _____	_____
Primary Physician (Wife) _____	_____

## YOUR PLANNING OBJECTIVES

Please identify the reasons you are considering planning or areas you would like to learn more about (select as many as you wish):

**Preserve and Maximize Assets**

- By minimizing taxes during your life (income taxes, capital gains taxes, estate taxes on inheritances you expect to receive)
- By minimizing or eliminating estate taxes upon your death (up to 35% of your assets and life insurance benefits)
- By ensuring assets have maximum FDIC insurance protection
- By reducing estate administration costs through probate avoidance
- Avoid or limit Medicaid claims on your assets should you require long-term care
- Ensure that a special needs beneficiary has assets that are protected from government seizure while retaining eligibility for needed services
- Ensure that your family has enough life insurance to provide a comfortable lifestyle
- By ensuring that your assets are passed to your descendants and not given away to outsiders, such as spouses, ex-spouses, creditors or the government

### Protect Yourself and Your Spouse . . .

- From malpractice or other creditor claims
- From conservatorship proceedings if you or your spouse become incapacitated
- From probate delays and stress upon your death or the death of your spouse
- From hospital policies requiring life sustaining procedures when you would rather not endure them
- From healthcare decisions made by people other than those you trust most

### Protect Your Children or other Beneficiaries . . . .

- From predators who can discover inheritance amounts and target young or vulnerable beneficiaries
- From malpractice claims (for beneficiaries in the professions)
- From other creditors' claims
- From the stress and delays of the average 6- to 9-month probate court process
- From financial immaturity resulting in a quick loss of an inheritance
- From sharing assets with heirs you would rather disinherit
- From litigation claims by disinherited heirs or other family in-fighting
- For parents only:* from relatives who would be poor, abusive or even dangerous guardians or from foster care
- For parents only:* from acquaintances and relatives who should not be allowed to be alone with your children
- For special needs beneficiary only:* from neglect in the government care system

### Take Charge of Your Financial Future . . .

- Get your financial life organized
- Save for retirement using the right financial vehicles
- Ensure you are saving for your kids' or grandkids' college in the right way
- Ensure you have the right kind and amount of insurance or review what you have in place
- Benefit a charitable organization or activity
- Support a common family goal through coordinated planning
- Have clarity about your life purpose, goals and dreams
- Have a plan to leave the world a better place
- Leave behind specific intellectual, spiritual, and human assets in addition to your financial assets
- For parents only:* By specifying the values, insights, stories and experiences you want passed on to your children and how you want the money you leave behind used for your children
- For special needs beneficiaries only:* By providing instructions, people, and assets to support your special needs beneficiaries above a government-based lifestyle
- For business owners only:* By providing for the orderly continuation and transfer of family business interests rather than a distress sale

## IMPORTANT FAMILY QUESTIONS

### HUSBAND

### WIFE

Do you have a will, trust, or other estate planning document? *Please furnish copies of these documents*

Yes     No

Yes     No

Are you making payments pursuant to a divorce or property settlement order? *Please furnish a copy*

Yes     No

Yes     No

If married have you and your spouse signed a pre- or post-marriage contract? *Please furnish a copy*

Yes     No

Yes     No

Do you or any of your children or other beneficiaries have disabilities, serious health problems or other special needs? *If yes, please describe below*

Yes     No

Yes     No

Do you own a business?

Yes     No

Yes     No

Do you own a long-term care insurance policy?

Yes     No

Yes     No

Do you own any property that is only in your name?

Yes     No

Yes     No

Have you (or your spouse) ever filed federal or state gift tax returns? *Please furnish copies of these returns.*

Yes     No

Yes     No

Do you support any charitable organizations now that you wish to make provisions for at the time of your death? *If so, please explain below.*

Yes     No

Yes     No

Are you (or your spouse) currently the beneficiary of anyone else's trust? *If so, please explain below.*

Yes     No

Yes     No

Have you served in any branch of the armed services or reserve? *If so, please list dates and branch(es) of service* \_\_\_\_\_

Yes     No

Yes     No

\_\_\_\_\_  
\_\_\_\_\_

## FAMILY VALUES

Rate the following values in order of their importance to you from “Most Important” to “Least Important.”  
*Feel free to leave blank any item you do not wish to rank.*

	Most Important	Important	Neutral	Least Important
▪ Cultural values such as art, music, travel.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
▪ Economic values such as financial responsibility, frugality, savings.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
▪ Educational values such as study, self-improvement, academic achievements, lifelong learning.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
▪ Emotional values such as compassion, kindness, generosity.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
▪ Ethical values such as honesty, fairness, justice.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
▪ Material values such as possessions, social standing, rank and title.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
▪ Personal values such as modesty, loyalty, independence.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
▪ Philanthropic values such as volunteer work, donations (time and money).	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
▪ Physical values such as health, relaxation, exercise, appearance.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
▪ Public values such as citizenship, community involvement, public service.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
▪ Recreational values such as sports, leisure time, hobbies, vacations.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
▪ Relationship values such as family, friends, colleagues.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
▪ Spiritual values such as faith, belief in God, inner peace.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
▪ Work values such as effort, competence, professional recognition and success.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>



**INCOME/ASSET/LIABILITY INFORMATION**

Please list your income/asset/liability information in the appropriate section below.  
Attach additional pages, if necessary.

<b>INCOME:</b>	<u><b>Husband</b></u>	<u><b>Joint</b></u>	<u><b>Wife</b></u>
Earned Monthly Income from Labor (wages & salary):	_____	_____	_____
Monthly Social Security Income:	_____	_____	_____
Monthly Pension Income:	_____	_____	_____
Other Monthly Income:	_____	_____	_____

**REAL PROPERTY**

Please list any interest in real estate including your family residence, vacation home, time share or vacant land.  
(please list the type of ownership – Husband and Wife, Joint Tenant, Tenant in Common, Husband Only, Wife Only)

<b>General Description and/or Address</b>	<b>Owner</b>	<b>Market Value</b>	<b>Equity</b>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
	<i>Total</i>	_____	_____

**PERSONAL PROPERTY**

**TYPE:** List separately only major personal effects such as, jewelry, collections, antiques, furs, and all other valuable non-business personal property, including automobiles (*indicate type below and give a lump sum value for miscellaneous, less valuable items.*).

<b>Type or Description</b>	<b>Owner</b>	<b>Market Value</b>
Miscellaneous Furniture and Household Effects (Total)	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
	<i>Total</i>	_____

## BANK & SAVINGS ACCOUNTS

IF YOU PREFER, YOU CAN WAIT UNTIL AFTER OUR MEETING TO SUPPLY ACCOUNT NUMBERS

**TYPE:** Checking Account "CA", Savings Account "SA", Certificates of Deposit "CD", Money Market "MM" (*indicate type below*).  
*Do not include IRA's or 401(k)'s here. DO include 529 Plans or Other College Savings Accounts and Accounts held by your children.*

Name of Institution and account number	Type	Owner	Amount
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
		<i>Total</i>	_____

Note: If Account is in your name (or your spouse's name) for the benefit of a minor, please specify and give minor's name.

## STOCKS AND BONDS

IF YOU PREFER, YOU CAN WAIT UNTIL AFTER OUR MEETING TO SUPPLY ACCOUNT NUMBERS

**TYPE:** List any and all stocks and bonds you own outside of retirement accounts.  
*If held in a brokerage account, lump them together under each account. (indicate type below) Do not include IRA's or 401(k)'s here*

Stocks, Bonds or Investment Accounts	Type	Acct. Number	Owner	Amount
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
			<i>Total</i>	_____

## LIFE INSURANCE POLICES AND ANNUITIES

**TYPE:** Term, whole life, split dollar, group life, annuity. **ADDITIONAL INFORMATION:** Insurance company, type, face amount (death benefit), whose life is insured, who owns the policy, the current beneficiaries, who pays the premium, and who is the life insurance agent.

Insurance Company	Type	Face Amount	Policy Owner	Life Insured	Current Beneficiaries	Pays Premium
_____	_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____	_____
					<i>Total</i>	_____



## OTHER ASSETS

**TYPE:** Other property is any property that you have that does not fit into any listed category.

Type	Owner	Value
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
<i>Total</i>		_____

## SUMMARY OF VALUES

ASSETS	Amount			
	Husband	Wife	Joint	Total
Real Property	_____	_____	_____	_____
Furniture and Personal Effects	_____	_____	_____	_____
Bank and Savings Accounts	_____	_____	_____	_____
Stocks and Bonds	_____	_____	_____	_____
Life Insurance and Annuities	_____	_____	_____	_____
Retirement Plans	_____	_____	_____	_____
Business Interests	_____	_____	_____	_____
Money owed to you	_____	_____	_____	_____
Anticipated Inheritance, Etc.	_____	_____	_____	_____
Other Assets	_____	_____	_____	_____
<b>Total Financial Assets:</b>	_____	_____	_____	_____

## INTELLECTUAL ASSETS

### HUSBAND

\_\_\_\_\_ High School  
 \_\_\_\_\_ College  
 \_\_\_\_\_ Graduate Degree \_\_\_\_\_  
 \_\_\_\_\_ On the Job MBA (biz owner)

### WIFE

\_\_\_\_\_ High School  
 \_\_\_\_\_ College  
 \_\_\_\_\_ Grad Degree \_\_\_\_\_  
 \_\_\_\_\_ On the Job MBA (biz owner)

## SPIRITUAL ASSETS

- |   |   |
|---|---|
| <input type="checkbox"/> I have faith in myself only                  | <input type="checkbox"/> I have faith in myself only                  |
| <input type="checkbox"/> I have faith in something bigger than myself | <input type="checkbox"/> I have faith in something bigger than myself |

# DESIGN INFORMATION

## PERSONS TO ACT FOR YOU – IF YOU ARE UNABLE

### LONG-TERM GUARDIAN FOR MINOR CHILDREN:

If you have any children under the age of 18, list in order of preference who would raise them and love them in the manner as close as possible to the way you would for the long-term.

Name, Address and Phone Number

Relationship

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### SHORT-TERM GUARDIAN FOR MINOR CHILDREN:

If you have any children under the age of 18, list in order of preference who would be able to be immediately available to them (within 20-30 minutes) if you could not be located.

Name, Address and Phone Number

Relationship

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### GUARDIAN FOR PETS:

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**FINANCIAL DECISION MAKERS**

**LIFE AGENT: If you are unable to make decisions for yourself, who would you want to make decisions for you with regard to your finances and property?**

**Name, Address and Phone Number**

**Relationship**

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**DEATH TRUSTEE: After both of your deaths, who do you want making decisions regarding the management and distribution of your assets to your beneficiaries?**

**Name, Address and Phone Number**

**Relationship**

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**HEALTH CARE DECISION MAKERS**

**HEALTH CARE: If you were unable to make decisions for yourself, who would you want to make decisions for you with regard to your medical treatment?**

**HUSBAND’S AGENT**

**Name, Address, and Phone Number**

**Relationship**

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**Do you want to provide that your life not be unnecessarily prolonged by artificial means or measures?**

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**Do you want to provide that your organs and tissues should be made available for transplant purposes?  
Medical purposes?**

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**WIFE’S AGENT**

**Name, Address, and Phone Number**

**Relationship**

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**Do you want to provide that your life not be unnecessarily prolonged by artificial means or measures?**

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**Do you want to provide that your organs and tissues should be made available for transplant purposes?  
Medical purposes?**

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